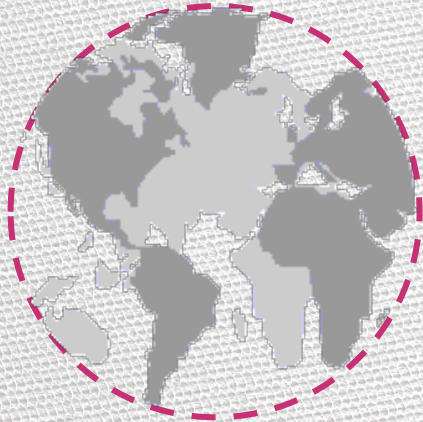




WELCOME



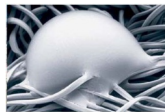


## KEY MILESTONES



Bartholomäus Kufner founded the Kufner Watte AG in Munich

1862



Kufner invented the double spot technology which is still used today

1973

1959

Kufner opens new production plant in Weißkirchen (Austria)



Foundation of the production plant in Memmingen (Germany)



1986

Kufner has built up a new weaving factory in Kúty (Slovakia)



1998

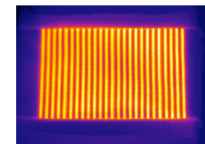


Kufner opens new production plant in Shanghai (China)

2006

2012

Shield Development of the RFID application of Kufners



textile heating systems  
by Kufner

Kufner invests in its patent textile heating systems

2014

2016/17

Kufner confirms its sustainability activities getting member of UNGC and successfully passing STeP onsite audition

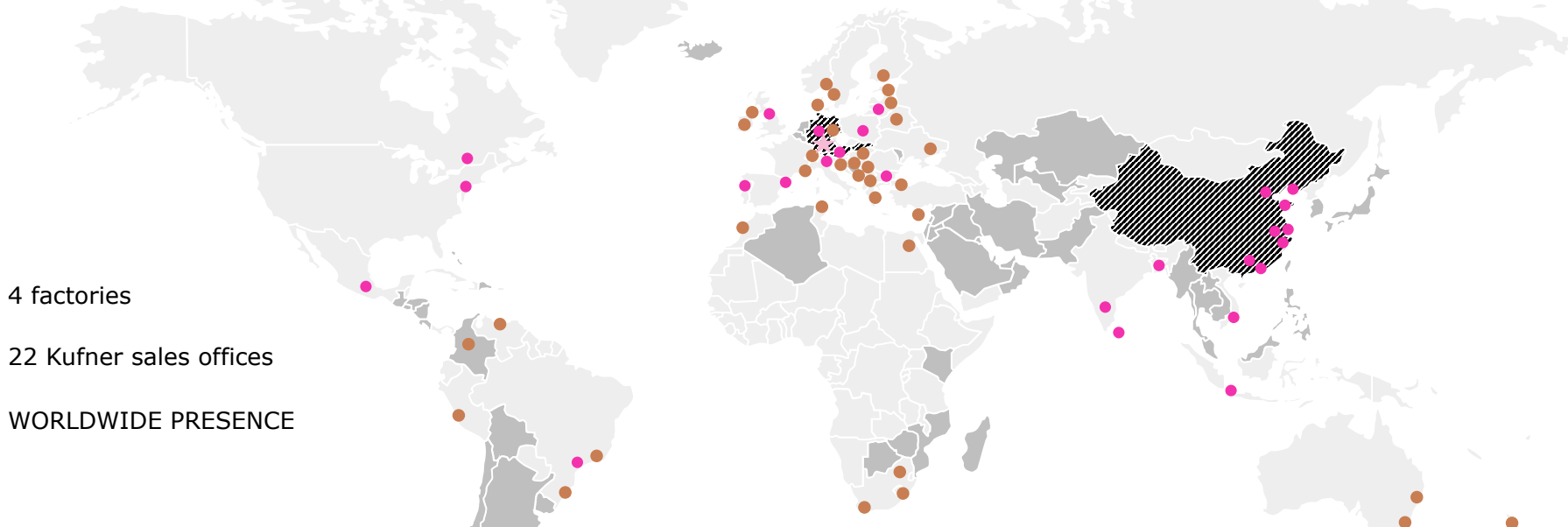


WE SUPPORT





COMBINED WITH HIGH-QUALITY SERVICE OFFERING  
ENSURES KUFNER A COMPETITIVE ADVANTAGE OVER LOW-COST COMPETITORS



4 factories

22 Kufner sales offices

WORLDWIDE PRESENCE

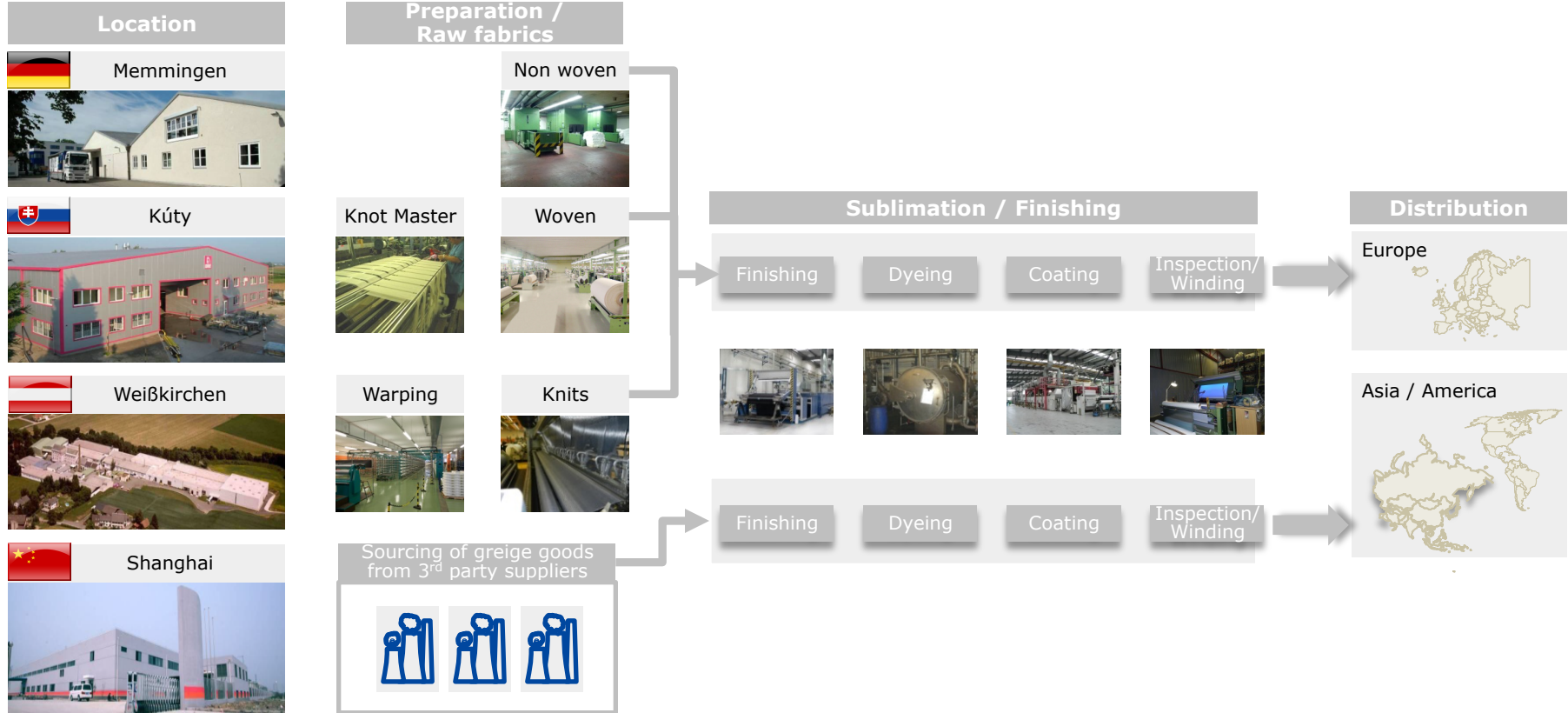
**In 2016, Kufner delivered 144 Mio Meter to more than 2,500 customers in 70 countries**

- ★ Headquarters
- ▨ Manufacturing country
- Direct service country
- Sales presence
- Agency



# ALL MAJOR PRODUCTION STEPS ARE COVERED IN-HOUSE

## AND, THUS, KUFNER OFFERS A "ONE-STOP-SHOP" STRATEGY FOR ALL INTERLINING PRODUCTS





CLOTHTECH, PROTECH, MOBILTECH AND HOMETEC -> 43% OF THE TECHTEX MARKET

TECHNICAL TEXTILES MARKET SEGMENTS

Kufner's presence



Agrotech  
6%



BuildTech  
7%



ClothTech  
7%



EcoTech  
1%



GeoTech  
1%



HomeTec  
7%



InduTech  
16%



MedTech  
6%



MobilTech  
24%



PackTech  
5%



ProTech  
5%



SportTech  
15%

PRODUCT SEGMENTS

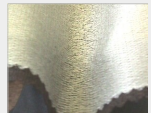
ClothTech



Canvas



Knits



Wovens



Nonwovens

TechTex

TechTex Current



Leather stabilization

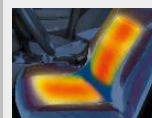


Shielding

TechTex New



Comfort Layer



Textile heating system



# KUFNER BENEFITS FROM A LARGE CUSTOMER BASE IN ITS TWO SEGMENTS

KUFNER GROUP  
GLOBAL SOLUTION PROVIDER



## SELECTED CUSTOMERS

TechTex –  
Nominating customers



TechTex –  
Direct customers



ligne roset'

SABET *by skin*  
AEROSPACE

TRANSCAL  
Shaping solutions

ZENDA  
enjoy leather

ClothTech –  
Nominating customers

ANN TAYLOR

BAGIR *EB*  
Global Innovative Tailoring

Calvin Klein

ESPRIT

JOS. A.  
BANK  
ESTABLISHED 1899

MARKS &  
SPENCER

PEERLESS CLOTHING

ZARA

ClothTech –  
Direct customers

GERRY WEBER



HUGO BOSS

GIORGIO ARMANI

MaxMara



VERSACE

Zegna

